

## **Recruitment and Admissions Code of Conduct**

Recruitment and Admissions Code of Conduct prohibits a conflict of interest with the responsibilities of an agent of NPTI with respect to FFELP or private education loans. All agents with responsibility for loans are informed annually of the provisions of the code.

This appendix sets forth the items that, at a minimum, are to be included in the Code of Conduct required by Section IV (A) (4), Substantive Standards, and Standards of Accreditation. The school may choose the specific language to be used in its Code of Conduct so long as the language conforms to the spirit and intent of the items below. The school may also include other elements to the Code of Conduct as it deems appropriate.

The Code of Conduct must be in writing and signed, minimally, by all school personnel whose primary duties include student recruitment and admissions functions.

1. Student recruitment, enrollment, and admissions duties will be conducted in an ethical and professional manner and in keeping with organizational policies and procedures as well as relevant accreditation requirements.
2. Student recruitment, enrollment, and admissions duties will be geared toward the enrollment of qualified applicants who are likely to complete and benefit from the training provided by the school and not geared toward enrolling students simply to obtain enrollments.
3. Student recruitment and admissions personnel will only provide truthful and accurate statements, descriptions, and explanations regarding the school and its personnel, training, facilities, equipment, services, and accredited status.
4. Student recruitment and admissions personnel will work to ensure that students are fully informed and able to make considered enrollment decisions without undue pressure.
5. Student recruitment and admissions personnel will only assist prospective students in the areas that fall within the purview of their position and will not assist prospective students in admissions testing or alter or falsify any enrollment documents or required test scores.
6. Student recruitment and admissions personnel will not make explicit or implicit promises of employment or exaggerated statements regarding employment or salary prospects to prospective students.
7. Student recruitment and admissions personnel will participate in relevant training provided by the school to enhance their skills as school representatives.
8. Student recruitment and admissions personnel will not assist prospective students in providing false or misleading information on any application.

9. Student recruitment and admissions personnel will not recruit prospective students in or near welfare offices, unemployment lines, food stamp centers, homeless shelters, or other circumstances or settings where such persons cannot reasonably be expected to make informed and considered enrollment decisions.

10. Student recruitment and admissions personnel will not discredit other schools or influence any student to leave another school by: falsely imputing to another school dishonorable conduct, inability to perform contracts, or questionable credit standing; making other false representations; falsely disparaging the character, nature, quality, value, or scope of another school's program of instruction or services; or demeaning another school's students.

11. Student recruitment and admissions personnel acknowledge having received a copy of the ACCSC Standards of Accreditation and having read the sections pertaining to recruitment, advertising, and admissions.

**The code of conduct prohibits:**

- a) Revenue-sharing arrangements with any lender
- b) Receiving gifts from a lender, a guarantor, or a loan services
- c) Contracting arrangement providing financial benefit from any lender or affiliate of a lender
- d) Directing borrowers to particular lenders, or refusing or delaying loan certifications
- e) Offers of funds for private loans
- f) Call center or financial aid office staffing assistance
- g) Advisory board compensation